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## Te toia, te haumatia

*Nothing can be achieved without a plan, workforce and way of doing things.*

### GUIDED BY THE MĀRAMATAKA



Grounded in tikanga and mātauranga Māori, this year's regional trade hui utilises the māramataka (Māori lunar calendar) to guide diverse and robust kōrero that will lead to tangible outcomes for our people.

The resurgence of the māramataka symbolises the importance of indigenous knowledge in contemporary Aotearoa and the role it can play in our planning.

These traditional practices have sustained whānau for generations and highlight the need to foster cultural understanding and sustainable practices, alongside innovation and technology to address global challenges, such as climate change.

Each phase brings with it a different energy and focus, ensuring balance and wellbeing as we move through the days, months, and years.

Drawing on the essence of Matariki and the energies of Whirowhiti, now is an optimal time to observe our surroundings, reflect on our milestones, acknowledge the people who have been instrumental in our kaupapa, such as visionary rangatira, Taa Toby Curtis, and to plan ahead.

As a nation, we are approaching peak-FTA, opening doors to major global markets. Te Taumata continues to ensure Māori have a powerful voice in international trade, seizing opportunities that pave the way for a prosperous future for Iwi Māori, whānau, and our mokopuna.

Bringing together Māori businesses, indigenous leaders, and government officials, strategic planning for excellent trade outcomes for our people takes centre stage in this year's hui - *Making trade opportunities a reality for Māori - Mahia te mahi, hei painga mō te Iwi!*

## Mahia te mahi, hei painga mō te Iwi!

*Making Trade Outcomes a Reality for Māori*



TE TAUMATA

REGIONAL TRADE HUI | 26 JULY 2023

Ngāti Whātua Ōrākei Marae,  
59B Kitemoana Street, Ōrākei, Tāmaki Makaurau





## Hōtaka | Programme

### He mate kāhu kōrako

Desire the hawk with white feathers



- 7.45am Registrations open (including RATS test)
- 8.15am Pōwhiri
- 9.15am Kapu tī
- 9.30am Mihi / Welcome - Chris Karamea Insley
- 9.40am Mihi/Welcome - Marama Royal, Chair, Ngāti Whatua Orakei
- 9.50am Opening Comments - Hon Rino Tirikatene, Minister of State, Trade and Export Growth
- 10.10am Māori Rangatahi Trade Mission into Asia – Ethan Jones and Panel of Māori attendees
- 10.50am ► Whakataa / Break
- 11.10am Launch of 2023/24 Te Taumata Workplan – Te Taru White
- 11.20am Making global trade opportunities a reality - Vangelis Vitalis, MFAT

### He rangi tā matawhāiti, he rangi

tā matawhānui A person with a narrow vision has a restricted horizon; a person with a wide vision has plentiful opportunities



- 11.40am Climate Change – our new Trade challenge – ACCTS – Charlotte Frater, Unit Manager, Trade Negotiation Division
- 12.10pm A Window into Europe - David McAllister, Chair, European Parliament's Foreign Affairs Committee
- 12.50pm Opening the gateway for Māori into Europe - Her Excellency Nina Obermaier, European Union Ambassador to NZ
- 12.45pm ► Wā Tina / Lunch
- 1.20pm Consumer Choice and our Climate - Her Excellency Ms Iona Thomas, British High Commissioner
- 1.40pm Ironhorse Story - Dr. James Collard
- 1.50pm Māori Businesses in the Digital Age: Leveraging Technology for Success – Naomi Manu

### He ika paewai anake hei tomo I roto I te hīnaka

Nothing but eels enter my eel pot



- 2.10pm Innovation and Creativity in Māori Business – launch of Callaghan Innovation partnership – Henare Johnson, Chief Māori and Government Engagement Officer, Callaghan Innovation
- 2.30pm ► Whakataa / Break
- 2.50pm 2023 Election – the Trade Policy Pitch – Chris Insley (facilitator)
- 2.55pm 2023 Political Discussion - Political representatives across parties
- 4.10pm Te Taumata Closing Remarks – Chris Insley
- 4.20pm ► Whakawhanaungatanga / Networking
- 5.30pm ► Whakamutunga / Event close



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